

Vehicle Sales Executive

Location: Limpopo
Reference: #CAW005544/NT
Company: [SydSen Recruit](#)

Toyota is a is a reputable automotive brand committed to delivering exceptional service and top-quality vehicles to our customers.

We are seeking a dynamic and motivated individual to join our client's team as a Toyota vehicle sales executive. The ideal candidate will have a passion for automobiles, excellent communication skills, and a drive to exceed sales targets.

Duties:

- Engaging with customers to understand their vehicle needs and preferences.
- Providing product demonstrations and test drives to showcase Toyota vehicles' features and benefits.
- Assisting customers through the entire sales process, from initial inquiry to vehicle delivery.
- Building and maintaining relationships with customers to ensure satisfaction and repeat business.
- Keeping up-to-date with product knowledge, including features, specifications, and pricing.
- Collaborating with the sales team to achieve sales targets and objectives.

Requirements:

- Previous experience the Toyota brand.
- Excellent interpersonal and communication skills.
- Strong negotiation and persuasion abilities.
- Ability to work in a fast-paced environment and adapt to changing priorities.
- Proficiency in Microsoft Office and CRM software.
- Valid driver's licence and clean driving record.

If you are passionate about automobiles and have what it takes to excel in automotive sales, we want to hear from you! Please submit your CV and a cover letter outlining your relevant experience and why you are the perfect fit for this role.

Please note that only experienced candidates will be considered and contacted.

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Posted on 03 May 13:32, Closing date 2 Jun

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