

All jobs > Marketing & Media > Printing

Printing Sales Account Executive

Remuneration: R12000 per month basic plus commission

Benefits: Commision

Location: Johannesburg, Randburg - Fourways

Education level:MatricJob level:MidOwn transport required:YesTravel requirement:Often

Type: Permanent Reference: #OTMS1

Sales representative in the large format digital printing sector.

- · compile potential client lists
- · prepare reports of transactions
- · communicate delivery and production times to clients and customers
- travelling throughout designated sales territory to meet with existing and potential clients
- · make presentations
- · evaluate customer needs and educate them on products and services
- negotiate with clients to retain or gain them
- · Attract new business

Requirements:

- Matric
- Own transport and license
- Min two years sales experience in a similar industry (advertising, print, graphics or signage)
- MS office proficiency
- · Excellent verbal communication skills
- Ability to travel
- Go-getter
- · Able to bring in new business
- · Strong sales personalilty

Posted on 16 Apr 15:35, Closing date 15 Jun

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Carl

carl@otmc.co.za

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See also: Sales Representative, Sales Consultant, Sales Assistant, Sales Agent, Sales Executive, Manager, Sales Person, Account Manager, Sales Rep, Sales Manager

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