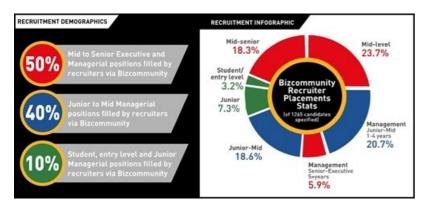


# Biz's got talent!

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"It is this full spectrum of representation of the workforce in our region that makes up the dynamic Bizcommunity 'ecosystem', where every single entity counts in making up the whole."



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It's no secret that Bizcommunity's portfolio of industry news sites is fertile ground for career-oriented individuals and business leaders. Unpacking our 2014 recruiter stats explains what this really means to our readers, advertisers and communities as a whole:

### 1. Bizcommunity ranks

According to latest stats, 50% of people who found jobs off Bizcommunity were placed in mid- to senior management and executive positions, 40% in junior to mid-management positions and only 8% in entry level to junior management positions. In addition, Bizcommunity also has an estimated 2% readership of digitally active blue-collar workers looking for opportunities to upgrade to white collar work. It is this full spectrum of representation of the workforce in our region that makes up the dynamic and well-loved Bizcommunity brand culture and ecosystem.

#### 2. Business mindset

Because Bizcommunity is a business-focused publication, it offers numerous opportunities for niche interests under the 20 main industry communities. While these may be diverse, one thing that all the Bizcommunity audiences have in common is a shared business- or career-focused mindset when on the site. This allows for accurate and effective communications to both broad and niche prospects via a variety of channels.

#### 3. Insider information

The best part of Biz' communities, is that just by being on the site our audiences demonstrate that they are seeking to be actively and informed of key issues and opportunities in their sector. Corporate, SME, Association and individual participation creates a fertile networking environment, which enables all players.

## 4. Staying power

Bizcommunity's daily offering of top-quality, segmented business content is the drawcard which attracts a high-quality readership, who stay on the site longer; this offers plenty of opportunities for social activity and for industry experts to engage with content, advertising and each other.

### 6. Market intelligence

Company culture is increasingly becoming a company's strategic edge in attracting and retaining like-minded clients and staff. Knowing that fellow Bizcommunity readers are also immersed in their industry, ensures that communications on the site are targeted to prospects with a mindset to "DO BIZ"!

### 7. Biz' got talent

The above demographics are made up from the 68,000 job seekers who have posted their skills to the <u>Biz CV database</u> to date, which is available to all <u>recruiters</u>. More top-notch talent can be found in the upgraded <u>People Directory</u>, while contributor, company directories and Press Office listings all create the perceptions of vibrant opportunities, the most professional networking environment in our region, and even more reasons to join the ranks of the Bizcommunity.

So many ways to let your talents shine on Biz:

- Use your MyBizAccount to edit your profile information and update your pic, bio and social details
- Become a contributor to position yourself as an opinion leader in your industry
- Submit company news, new appointments or new business accounts
- · Set your Bizcommunity home page to an industry of your choice
- Find out about digital media planning to suit your budget on the Biz Rate Card
- Sign up for prepaid job bundle packages or a Recruitment account, which allow unlimited job ad postings
- Sign up to any/all of our 20 industry newsletters
- Customise your newsletter for local weather, events and jobs
- Receive job alerts via email
- Receive job alerts via Twitter
- List your company
- Upload your CV
- Upload a portfolio of your work
- Submit galleries of industry events
- Submit an event
- Submit job ads
- Sign up for a <u>Biz Press Office</u> the complete content management solution

For online media consultancy, data, analytics, Press office and advertising enquiries, contact our Account Managers on JHB: +27 11 513 4172, CT: +27 21 680 3500 <a href="mailto:sales@bizcommunity.com">sales@bizcommunity.com</a>, for contributor enquiries contact <a href="mailto:editor@bizcommunity.com">editor@bizcommunity.com</a>.

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