

# Entry Level Sales Consultant

<b>Remuneration:</b>	R3000 - R6000 per month market-related
<b>Location:</b>	Nelspruit
<b>Education level:</b>	Matric
<b>Job level:</b>	Student
<b>Travel requirement:</b>	Occasional
<b>Type:</b>	Permanent
<b>Reference:</b>	#IVM490
<b>Company:</b>	In Vision Marketing

Are you a motivated and outgoing individual looking to jumpstart your career in sales? We are seeking an entry level sales consultant to join our dynamic team! As an entry level sales consultant, you will have the opportunity to work with clients from various industries, providing them with excellent customer service and helping them find the best solutions for their needs. This is an exciting opportunity for someone who is eager to learn and grow in a fast-paced and collaborative environment.

## Responsibilities

- Build and maintain relationships with clients, understanding their needs and providing them with exceptional service
- Conduct product presentations and demonstrations to potential clients
- Assist in the development of sales strategies and contribute innovative ideas to increase revenue
- Research and identify potential sales opportunities
- Prepare sales reports and analyse data to identify trends and opportunities for improvement
- Collaborate with the sales team to meet and exceed sales targets
- Stay up-to-date with industry trends and new product launches

## Requirements

- Bachelor's degree in business, marketing, or a related field
- Excellent communication and interpersonal skills
- Strong organisational and time management skills
- Ability to work independently as well as in a team environment
- Proven ability to build and maintain relationships with clients
- Demonstrated problem-solving and negotiation skills
- Proficiency in Microsoft Office Suite (Word, Excel, PowerPoint)
- Previous sales experience is a plus

## Skills

- Grade 12/N4 equivalent
- Willing to travel
- Willing to relocate
- Good communication and interpersonal skills
- Punctuality
- Teamwork
- Ability to work under pressure

- Entrepreneurial spirit
- Self-driven
- Student mentality
- Clear criminal record

Posted on 22 Apr 09:44, Closing date 19 Jun

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