

# WIN gives YouTube streaming ultimatum

LONDON, UK: The Worldwide Independent Network (WIN), the body that represents the global independent music community gave YouTube 24 hours to withdraw threats over plans to launch a music streaming service.



WIN's Chief Executive, Alison Wenham says that YouTube is trying to force independent music labels to accept its terms of service for a new music streaming service. Image: [Celebrity Access](#)

WIN is angry at warnings from YouTube that it will remove its members' content unless they sign up to its terms for the new service.

Sources at WIN told AFP that its officials were locked in talks with YouTube and had told the Google-owned company that it wanted the demands withdrawn by the end of the week.

In a statement released on Thursday (22 May) - but subsequently put on hold while the discussions took place - WIN said YouTube's threats were unnecessary and indefensible.

According to the statement, YouTube has already negotiated separate agreements with three major labels - Sony, Warner and Universal - but has yet to reach a deal with independent labels.

A source from the independent labels, who asked not to be identified, said WIN had given YouTube 24 hours to rescind the threats.

According to WIN, the contracts that YouTube are currently offering to independent labels are on "highly unfavourable and non-negotiable" terms.

In the original statement, WIN's Chief Executive Alison Wenham said: "Our members are small businesses who rely on a variety of income streams to invest in new talent.

"They are being told by one of the largest companies in the world to accept terms that are out of step with the marketplace for streaming. That is not a fair way to do business," she said.

The music industry is grappling with how to make money from content distributed over the Internet. YouTube is already the biggest online source of free streaming music, but reports say it is planning a paid service to compete directly with Swedish-based subscription streaming provider Spotify.

US press reports have said the YouTube service will be called MusicPass and would probably cost US\$5 a month with adverts or US\$10 for a service with the ads removed.

Source: AFP via I-Net Bridge

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